

Piedmont Pacific Inc.  
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Quebec City, Quebec, Canada  
G1K 9C5

## Letter of Distributorship and Agency Authorization

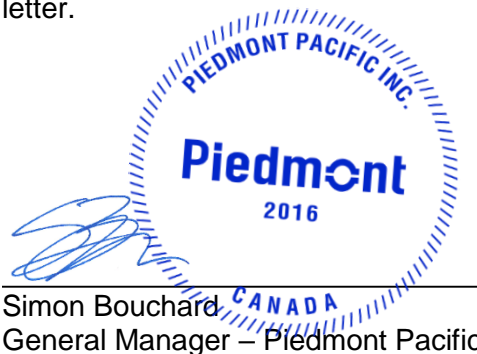
### Alvenius Equipamentos Tubulares

Piedmont Pacific Inc. ("**Piedmont**") hereby confirms that Alvenius Equipamentos Tubulares ("**Alvenius**") is an authorized distributor and sales representative of Piedmont's products within the territory of Brazil.

As a distributor and sales representative, Alvenius is authorized to:

- Use Piedmont's names and logos;
- Market, promote, sell and distribute Piedmont's products in the industrial and municipal water treatment markets in Brazil;
- Receive and forward to Piedmont all inquiries or requests for quotation (RFQ) from potential customers;
- Submit to potential customers RFQ responses; being understood that all RFQ are assessed and worked by Piedmont's team in close collaboration with the distributor/agent;
- Assist Piedmont with receivable collection, technical support, aftersales service and other activities related to the supply of Piedmont's products to customers;
- Maintain an adequate level of Piedmont products' inventory in Brazil for the benefits of the customers.

Please contact the undersigned should you have any questions or comments about this letter.



Simon Bouchard  
General Manager – Piedmont Pacific

